

Internal Technical Sales

Precision Extrusion Inc. a market leader in thermal plastic extrusion is seeking an Internal Technical Sales person. The successful candidate will be selling the company's range of products and services and solutions to customer.

Specific Responsibilities:

- Assist in developing and implementing marketing strategies.
- Cultivate new business accounts or customers
- Interact and develop relationships with existing customers.
- Maintain relationships with existing customers.
- Determine what customers' business requirements are, whether the products or services being considered are suitable, report and forecast.
- Answer technical questions customers might have.
- Present the findings to a technical team to act on, and then to the customers.

Position Requirements and Experience

- Self starter that is results oriented.
- 3-5 years of outside sales experience. Plastic product experience preferred.
- Excellent written, verbal communication skills, and presentation skills
- Have a professional and pleasant phone manner
- Be able to work cross-functionally toward business solutions.
- Strong computer and organizations skills.
- Proven track record of achievements
- Innovative with strong project management skills.
- Ability to learn new products and technologies.
- Strong negotiation skills.
- The desire to succeed within a fast growing, successful company
- Prefer a bachelor degree.
- Patience, experience in dealing with people

Interested applicants should submit resume & cover letter to sales@precisionextrusion.com