

## **Internal Technical Sales**

Precision Extrusion Inc. a market leader in thermal plastic extrusion is seeking an Internal Technical Sales person. The successful candidate will be selling the company's range of products and services and solutions to customer.

### **Specific Responsibilities:**

- Assist in developing and implementing marketing strategies.
- Cultivate new business accounts or customers
- Interact and develop relationships with existing customers.
- Maintain relationships with existing customers.
- Determine what customers' business requirements are, whether the products or services being considered are suitable, report and forecast.
- Answer technical questions customers might have.
- Present the findings to a technical team to act on, and then to the customers.

### **Position Requirements and Experience**

- Self starter that is results oriented.
- 3-5 years of outside sales experience. Plastic product experience preferred.
- Excellent written, verbal communication skills, and presentation skills
- Have a professional and pleasant phone manner
- Be able to work cross-functionally toward business solutions.
- Strong computer and organizations skills.
- Proven track record of achievements
- Innovative with strong project management skills.
- Ability to learn new products and technologies.
- Strong negotiation skills.
- The desire to succeed within a fast growing, successful company
- Prefer a bachelor degree.
- Patience, experience in dealing with people

Interested applicants should submit resume & cover letter to [sales@precisionextrusion.com](mailto:sales@precisionextrusion.com)